



Employer Checklist

Considerations for an on-site or near-site primary care clinic

- Are you facing increasing healthcare costs (6-9% or more for the past 3 years)?
- Have you implemented carrier change, administrator change, consultant change, increased deductibles, adjusted formularies, changed PPO's or reduced benefits and still find the healthcare inflation continues?
- Have you implemented Wellness initiatives and find them to be costly, marginally utilized or difficult to measure their effectiveness on healthcare costs?
- Do you find you can obtain voluminous reports on your healthcare expenditures but not much of it is actionable?
- If you are self-funded, are you usually surprised by the shock losses and who incurred them?
- Do you have relatively low turn-over and employees tend to remain and age in place?
- Would you consider a build vs. buy strategy for some of your healthcare expenditures?
- Have you measured productivity loss and/or presentism and determined the only solution available to you is reward or punishment?
- Is the culture of your organization appropriate to permit an employer based clinic to provide medical care for them and their families?
- As the payor of Medical services for your employees do you believe the medical establishments from whom you purchase your services are aware of, are measuring and are managing your costs effectively?

There are other questions that would be generated by Novia's evaluation of your current situation. Once the clinic is installed the use of the platform to achieve even greater than anticipated savings has been realized by many of our clients in the second and third years of clinic operations.

David Hooper

NoviaCare Clinics, LLC

317-414-6684

Nccsales1@aol.com